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For Business + Una

Thousands of organizations move their people with Lyft Business, from employees and customers to patients and more.

Let us help you do it more cost-effectively.

Why our Lyft Program?

- Average savings of 30-50% over taxis
- · Simple agreement process via online registration
- Dedicated Lyft Account Team, no cost
- Expedited launch and contracting process
- 1% rebate on spend when you complete 250 rides per quarter and use Lyft's portal invitation tool and/or Autopay
- Discounts on Concierge platform
- \$3M in additional aggregated insurance
- Free reporting

About Una

Una offers smart procurement solutions that will help you reduce unplanned spend and increase your buying power.

Una is a no-risk, group purchasing organization that offers dozens of pre-negotiated contracts tied to a variety of suppliers & categories, including exclusive discounts across travel, office supplies, MRO, food, insurance, and more!



lyA business

Make the ride matter.

Lyft Highlights

- 90% of rides get 5-stars
- 23M+ passengers
- Available in 95% of the US

Una's partnership with Lyft goes beyond saving money. Lyft's dedication to rider satisfaction and commitment to safety matters.



LIABILITY \$1M insurance coverage, \$3M aggregate



PROTECTION Data security and privacy



INTEGRITY Driver background checks and passenger safety

Transportation solutions designed for people:



TRAVEL Offer easy expensing and get insight into employee's travel habits.



COURTESY

Provide rides for the people who matter to your business, no app required.



EVENT Give your guests a reliable way to get to your event (and back home).

Join the leading organizations riding with us:











lyA business

Reward your business travelers.

92% of travelers recommend Lyft Business to a friend or colleague.

Lyft Business is the corporate travel partner of choice and offers the most rewarding transportation program for business travelers.

Benefits:

1

Drive your business forward.

Reduce costs while creating a consistent experience for every employee. Our travel solution's easy expensing options give you clear visibility into spending habits.

- 2 **Reward your business travelers.** The Business Rewards program delights travelers with personal credits and monthly surprises. Program savings average ~30-50% and partnership perks from top airlines like Delta and JetBlue offer even more rewards.
- **3** Upgrade your travel management experience. Our enterprise reporting and tools, dedicated account management team and a 24/7 trust and safety support help your program succeed and ensure duty of care.

Lyft Business market share increased by 70% from Q2 2017 to Q2 2018 in corporate travel.

According to the passengers...

"Lyft Business significantly improves our employees' travel and event experiences."

- Sean-Michael Callahan, Global Travel Manager, Hewlett Packard Enterprise



"I haven't had a bad Lyft Business travel experience... I absolutely love the easy expensing and the ability to accrue personal credit!"

- Pulkit, Chicaco

